

Extra exhibition
organised under
the auspices
of Ahoy
Rotterdam

Naval & Maritime

Exhibition Romania

Constanta 7-9 April 2009

To include a visit to vessels of the Royal Netherlands Navy

Meet shipyard directors,
shipowners, Danube authorities
and defence specialists
of the Romanian Navy

Supported by the Constanta Chamber of Commerce,
the Netherlands Embassy in Bucharest,
the Royal Netherlands Navy, Holland Marine Equipment
and ANCONAV (Romanian Shipbuilders Association), Galati

Organised by:

Ahoy.
rotterdam

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Since Romania has become a member of NATO and the EU (2005), doing business with Romanian shipbuilders has become an increasingly attractive proposition. With many bureaucratic barriers removed, Romania is now open to a Western market approach with new ideas and investment.

Active maritime industry

Over the last 10 years, the Romanian maritime industry has undergone strong development and modernisation. There are now 12 large shipyards in operation involved in the ship repair industry and in the construction of inland navigation ships, multipurpose ships, tankers, Ro-Ro's, freighters, tugboats, patrol boats, LPG carriers, supply vessels and dredgers to keep the Danube navigational. Some of these shipyards are also involved in the highly lucrative ocean yacht market sector.



The opportunity to meet Romanian defence specialists

The Romanian Navy is looking into the possibilities of modernising its fleet - hence the presence of two Royal Netherlands Navy vessels. In some instances, this will entail the construction of new vessels but in other cases, service life extension programmes will be put in place. **Naval & Maritime Exhibition Romania** offers a one-time opportunity to meet delegations from the Romanian Defence Department.

Extra exhibition under the auspices of Ahoy

Constanta is known as the place where Ahoy organises its biannual **Europort Romania**. In 2010, this successful trade fair will be held for the sixth time. This extra **Naval & Maritime Exhibition Romania** stems from the close co-operation that exists between the Dutch government, the Romanian authorities, the Royal Netherlands Navy and Ahoy Rotterdam. Apart from the opportunity of meeting the members of ANCONAV, this will also be a unique opportunity to meet Romanian defence specialists. That is why we refer to it as an extra exhibition organised by Ahoy Rotterdam.

Suppliers wanted

Romania had a reputation as a builder of hulls - but this is no longer the case. These days, hulls are supplied in various stages of completion. This requires expertise and equipment, the majority of which comes from abroad. That represents a huge opportunity for international maritime suppliers.

Fleet visit of HMS Rotterdam and HMS Johan de Witt of the Royal Netherlands Navy *

During the exhibition, these two giant amphibian cargo vessels (LPDs) of the Dutch Navy will be docked at the Constanta Shipyard. Later they will take part in multilateral exercises with the Romanian Navy.

Meeting on board

Meetings will take place on board HMS Rotterdam and HMS Johan de Witt between the Romanian shipyards' management and specialists from the Romanian Navy in the area of shipbuilding, maintenance and equipment. A full tour will be provided. Participants will have an opportunity to implement their knowledge gained from the information and presentations given by the exhibitors. There is a shuttle service from the exhibition hall to and from the moorings of both Navy vessels.

* Operational circumstances could affect the presence of one or both vessels.





Business at the highest level

This exhibition has acquired a unique status as a result of the Royal Netherlands Navy visit and the resulting business opportunities that will be generated. The Constanta Chamber of Commerce will serve as the presiding host and will provide full access to shipbuilders, shipowners and defence specialists. During the first day, there will be a guided tour around the shipyard and a get-acquainted drink on board one of the Dutch Navy vessels. To confirm the importance of this exhibition, the Dutch Ambassador to Romania will preside over the opening, followed by a cocktail party with representatives of the Romanian Navy and Romanian shipbuilders.

A maximum of 40 exhibitors - an exclusive opportunity!

This is a compact, well-organised fair where making contacts is made simple. This is your chance to stand out of the crowd - the interest of the Romanian Navy in the exhibition will provide significant added opportunity.

Don't miss out!



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A Business Card of nine square metres or more

The Romanian maritime industry is extremely interested in your products and services - but even more in your company itself. What kind of reputation do you have? What are your business objectives? What is your experience? A booth measuring nine square metres could therefore provide ample space to present your products or services. But you could also reserve one measuring 4 x 3 square metres or a combination of two booths measuring 3 x 3 square metres.

Costs

- A** A booth measuring 3 x 3 sq. m.: € 4,500.00, including a one-person arrangement
- B** A booth measuring 4 x 3 sq. m.: € 4,750.00, including a one-person arrangement
- C** A combination of two booths measuring 3 x 3 sq. m. (18 sq. m.):
€ 8,500.00, including a two-person arrangement

The price includes a return flight from Amsterdam, hotel, breakfast, lunch, dinner, invitations to the network parties, a visit to a shipyard and to HMS Rotterdam, all transfers, booth construction and exhibition space - booth fitting will be clients responsibility). If you wish a two-person accommodation with options **A** or **B**, you can reserve an extra accommodation at € 950.00 for the second person.

Participation means that you will depart 5 April and return home on 10 April and will have three full business days.

Fair location: Building IDU Tennis Club, Constanta.

Book your participation by contacting:

Exclusive Representative for Poland

LINK PUBLISHER

Energetyków 3/4, 70-656 Szczecin, POLAND

tel./fax: (48-91) 46-23-414

e-mail: info@maritime.com.pl

*Given the unique nature of this exhibition, the deadline for the confirmation of your participation is **31 January 2009**.*



Exhibiting at the Naval & Maritime Exhibition Romania will be of interest to national and international companies specialising in:

- Computerisation*
- Deck fittings*
- Integrated bridge management*
- Navigation and communications systems*
- Dredging material*
- Electrical systems*
- Ventilation and air-conditioning*
- Ships' furnishings (huts and quarters)*
- Propulsion*
- Reverse osmosis*
- Qualification methods*

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www.NavalandMaritimeExhibition.com