



## Trade Mission Invitation

Dear OTE Exhibitors:

Welcome to join OTE 2013 in the fastest growing region of offshore industry!

Jiangsu is the No.1 offshore & shipbuilding industrial base in China, accounting for 45% of the total Chinese offshore industry! Jiangsu is located along the coast of the West Pacific and the East China Sea with abundant offshore resources, and advanced technology in offshore platform, shipbuilding, oil & gas drilling, wind energy, underwater engineering and port construction! From 2011 to 2015, the annual global offshore market will reach 81 billion US dollars on average. The Chinese share will increase from 5%-7% presently to 20% in 2015, reach 19 billion US dollars, 5 times higher than that in 2010.

In order to bring you more valuable chances to communicate with big offshore shipyards face to face, and make your OTE 2013 trip more fruitful, we specially help to arrange the trade mission to offshore shipyards in Nantong area. The negotiation with offshore equipment buyers is close at your hand!

We sincerely invite you to join the trade mission!

Please [click here](#) to download related document.

Organization Committee of  
Offshore, Oil & Gas Technology, Equipment Exhibition

July 11, 2012

<b>Trade Mission Schedules</b>			
<b>Date</b>	<b>Time</b>	<b>Content</b>	
May 17	After OTE	Leave Nanjing and check in the hotel in Nantong Dinner	
	<b>8:30-10:00</b>	<b>Visit the first offshore shipyard</b>	
	8:30 -8:40	Introduction and Communication between both sides	
	8:40 -9:00	Brief Introduction by the offshore shipyard	
	9:00 -9:30	Presentation by the visitor	
	9:30 -10:00	Tour around the offshore shipyards	
	10:05	Set out to the second offshore shipyard	
	<b>10:30 -12:00</b>	<b>Visit the second offshore shipyard</b>	
	10:30 -10:40	Introduction and Communication between both sides	
	10:40 -11:00	Brief Introduction by the offshore shipyard	
	May 18	11:00 -11:30	Presentation by the visitor
		11:30 -12:00	Tour around the factory
		12:30 -13:30	Lunch
		14:00	Set out to the third offshore shipyard
<b>14:30 -16:00</b>		<b>Visit the third offshore shipyard</b>	
14:30 -14:40		Introduction and Communication between both sides	
14:40 -15:00		Brief Introduction by the offshore shipyard	
15:00 -15:30		Presentation by the visitor	
15:30 -16:00		Tour around the factory	
16:00		Back to Nanjing	
Remark:	<p>1. The Organization Committee will arrange 3 big offshore shipyards for visiting in Nantong area, such as: Ch Rongsheng, COSCO Nantong, etc.; It takes 3.5-4 hours from Nanjing to Nantong; Visitors should obey the final arrangement.</p> <p>2. Visitors should bring interpreter if necessary; Should you need the Organization Committee to arrange payable interpreter, please contact us at latest 1 month before trade mission.</p> <p>3. Visitors group will live in a 4 or 5 star hotel during trade mission.</p>		

## Trade Mission Application Form

<b>Company Info</b>				<input type="checkbox"/> Exhibitor	<input type="checkbox"/> Non-exhibitor
Company Name					
Address					
Website		Http://			
Main Products					
Tel				Fax	
E-mail				Mobile	
<b>Participants Info</b>					
<b>G U E S T 1</b>	Name			Title	
		<input type="checkbox"/> Male <input type="checkbox"/> Female		Mobile	
	E-mail			Hotel	<input type="checkbox"/> Single Room <input type="checkbox"/> Double Room
<b>G U E S T 2</b>	Name			Title	
		<input type="checkbox"/> Male <input type="checkbox"/> Female		Mobile	
	E-mail			Hotel	<input type="checkbox"/> Single Room <input type="checkbox"/> Double Room
<b>Participating Fee</b>					
Exhibitors: USD \$ 400 /person (Double Room), \$ 600 /person (Single Room); Interpreter: USD \$ 400 /person (Double Room), \$ 600 /person (Single Room), excluding salary; Non-exhibitors: USD \$ 1200 /person(Double Room), \$ 1400 /person (Single Room).					
<b>Remark</b>					
1. The participating fee is to cover some costs only, includes 1-night accommodation, transportation, food and other arrangements. 2. After the visiting, if you will not go back to Nanjing, the organizer can help to arrange other transportation with the fee responsible by yourself. 3. The number of delegation is limited to 30 only. First Come, First Served!					
<b>Payments should be made payable to:</b>					
Beneficiary's Name: <b>Jiangsu United Asia International Exhibition Co., Ltd.</b> Account Number: 320006601146300003200 SWIFT BIC: MRMDUS33 Intermediary Bank: HSBC Bank USA,N.A. SWIFT BIC: COMMCNSHNJG Beneficiary Bank: Bank of Communications Nanjing Branch Bank's Address: No.124 North Zhongshan Road, Nanjing, Jiangsu, China 8625-83278776					
Signature: _____ Date: _____					

Contact Person: Julia      Tel: +86-25-84521101-828  
 Please fax the registration form to +86-25-84692610 or email to [julia@uaec-expo.com](mailto:julia@uaec-expo.com)  
 before the deadline April 20, 2013.