



Offshore, Oil & Gas Technology, Equipment Exhibition 中国国际海洋工程与石油天然气技术装备展览会

--- Your Gateway to the No.1 Offshore & Shipbuilding Industry Hub in China

Date: May 15-17, 2013

Venue: Nanjing Int'l Expo Center, China

I . Organization:

Sponsor:

State Oceanic Administration People's Republic of China (SOA)

Jiangsu Provincial People's Government

China Chamber of International Commerce (CCOIC)

Co-Sponsor:

China National Offshore Oil Corporation (CNOOC)

China National Petroleum Corporation (CNPC)

China State Shipbuilding Corporation (CSSC)

China Shipbuilding Industry Corporation (CSIC)

China Electrical Equipment Industrial Association (CEEIA)

China Renewable Energy Industry Association (CREIA)

Chinese Ocean Engineering Society (COES)

China Association of Oceanic Engineering (CAOE)

Jiangsu Ocean Engineering Association

Organizer:

Jiangsu United Asia International Exhibition Co., Ltd. (UAEC)

Co-Organizer:

Jiangsu Economy and Information Technology Commission

Department of Commerce of Jiangsu Province

Nanjing Municipal People's Government

For more organizations, please log into: www.ote-china.com

II . Why OTE ?

1. Jiangsu: World Industrial Base, No. 1 Offshore & Shipbuilding Industry Hub in China

□ Offshore & shipbuilding industry:

Jiangsu is the No.1 offshore industrial base in China, accounting for 45% of the total Chinese offshore industry volume! With abundant resources of offshore oil & gas, Jiangsu is widely prospecting in offshore oil & gas exploring, offshore wind energy, underwater engineering, coastal development and port construction.

In 2011, Jiangsu accomplished output (Accounting for 36.4% in China, 16.4% in the world), newly received orders (34.6% in China, 18.0% in the world) and handholding orders (38.9% in China, 16.9% in the world) account more than 1/3 that of China. Most biggest Jiangsu shipyards are involved in offshore!

Ch Rongsheng, COSCO Nantong, the first Chinese Ocean Equipment Alliance, the first and the only Chinese Offshore Industry Association are all located in Jiangsu.

② Offshore wind power yard -- Jiangsu new business card:

Jiangsu is becoming the biggest offshore wind energy industrial base in China. The output of

wind power industry of Jiangsu Province reached to CNY 71.9 billion in 2010.

③ Coastal development -- the national development strategy:

Jiangsu coast area covers 5001.67sqm, which is the dominant reserved land resources in China. The coastal development has been raised up to the national development strategy.

2. Biggest Chinese Purchasing Market and Foreign Investment Absorber

① The Yangtze River Delta area is the most important economy engine in China, with the best foreign investment absorbing environment for foreign offshore-tec to set up joint venture in China, and the strongest purchasing ability.

95% of offshore equipment is imported from abroad!

② In 2011, the total Jiangsu import volume of maritime equipment reached to USD 1.15 billion, increased by 19.20% compared with 2010, largely exceeded other areas.

3. Abundant B2B Events -- to Enhance a Trade Platform

① Free match-making among offshore shipyards, platform manufacturers and overseas equipment suppliers attracts many ship designers, shipbrokers to participate.

② Trade mission to Jiangsu offshore shipyards & platform manufacturers.

③ E-docking platform will be introduced to OTE 2013. The exhibitors can overview the list of pre-registered visitors on the internet, and engage meeting agendas in advance.

④ Attractive conferences & forums focus on offshore tech, wind energy, oil & gas.

4. Strongest Support from Government and Associations

① The leading Chinese offshore oil & gas explorers such as CNOOC, CNPC and SINOPEC are co-sponsoring OTE 2013!

② Famous offshore entities like CSSC, CSIC, Shanghai Waigaoqiao Shipbuilding, Ch Rongsheng and COSCO Nantong are all supporting OTE 2013!

③ Government departments and associations, like SOA and CSA, will organize to exhibit and visit.

④ The highest offshore platform & shipyard participation of any exhibition in China.

⑤ Well-known international ship owners associations, like Indonesian National Ship Owners Association (INSA), will organize offshore ship owner members to visit. INSA will bring more than 40 members to visit OTE 2013.

5. An Integration of Resources

Integrating 9-year-experience of organizing maritime fairs, taking advantage of offshore technology and industry volume in Jiangsu, inviting leading offshore explorers to visit, OTE 2013 will be launched and co-located with [“2013 CIMPS-Europort: China International Marine, Port & Shipbuilding Fair”](#) with professional services.

6. A Galaxy of Media, In-depth Promotion!

① Over 100 domestic media, including China offshore, China Offshore Platform and Ship & Offshore.

② Over 40 foreign media, including Ship & Offshore from Germany, Offshore Visie from the Netherlands and Marine & Offshore from Singapore.

III. Facts & Figures OTE 2012:

- ★ 617 exhibitors from 18 countries and regions, including “**National Pavilions**” from the Netherlands and Singapore.
- ★ 8367 professional visitors from 24 countries and regions.
- ★ 60 participating shipyards from Jiangsu, Shanghai, Zhejiang, Shandong and Liaoning Province, etc.
- ★ Organized buyer groups by Indonesian National Ship Owners Association and China National Offshore Oil Corporation (CNOOC), etc.
- ★ Strong support and participation of China National Offshore Oil Corporation (CNOOC), China State Shipbuilding Corporation (CSSC) and China Shipbuilding Industry Corporation (CSIC) with their pavilions.
- ★ Ocean Exploration Technology & Equipment Pavilion, Taizhou Offshore Pavilion, Zhoushan Offshore Pavilion, Jiangsu Offshore Technology & Equipment Alliance Pavilion, Jiangsu Shipyards Pavilion, etc.
- ★ The 3rd Matchmaking with Chinese Offshore & Shipbuilding Industry, attracted some 200 ship owners, shipyards and equipment suppliers.

IV. Exhibit Categories:

1. Offshore Platform and Ship:

- ① Platform: Fixed platform, jack-up platform, semi-submersible platform, tension leg platform, compliant tower, guyed-tower platform, jacket platform, gravity-based structure platform, spar platform
- ② Drill ship: Drill ship, platform rig and auxiliary ship, FDPSO, FPSO
- ③ Auxiliary ship: Towing/anchor handling/supply vessel, platform supply vessel, diving support vessel, semi submerged carrying vessel, multi-functional vessel, deep sea cable laying vessel, crane auxiliary pipe vessel, marine integrated control vessel
- Construction and module: Life module, drilling module, complete set design and manufacture of oil and water treatment equipment, design and manufacture of electrical and instrument engineering, installation of mechanical equipment

2. Platform Equipment: Oil pipeline and special high-pressure pipeline pump, marine valve and various valves, explosion-proof electrical equipment, power equipment, donkey boiler, information system, lighting system, electric control system, wire and cable, lifting equipment, communication equipment, ventilation system, alarm and monitoring system, pipeline, apparatus and instruments, fire fighting, fastener, filtration, leak proof and anticorrosive, abrasion resistance

3. Renewable Energy: Wind turbine, sealing technology, tower rod and tower support, electrical system, hydraulic system, jacking system, transmission system, braking system, wind blade, wind measurement equipment, ocean wave/ tide/ solar power generation-equipment

4. Offshore Construction: Submarine exploration, underwater detection, underwater operation, submarine cabling, tunnel excavation, marine auxiliary pipe, diving equipment, manned submersible, bulky cargo transportation, hoisting crane, salvage

5. Offshore Steel Structure: Construction, processing technology, pretreatment, resistance coating, cutting equipment, welding equipment, special welding consumables, nondestructive testing, transport equipment

- 6. Oil & Gas Technology Equipment:** Oil & Gas exploration and development, geophysical exploration, well logging and drilling, Oil & Gas fields ground technology and equipment, Petroleum & Petrochemical equipment, oil refining process, petrochemical technology, DCS/PLC control system and field bus, pipeline construction, powered mechanical equipment, oilfield special vehicle, industrial explosion-proof product, electrical equipment, automation, instrument and apparatus, wire and cable, overhaul and maintenance, fluid machinery equipment, fuel and lubricating oil technology equipment, petrochemical product and advanced material, industrial cleaning and anticorrosive technology, natural gas and pipeline equipment, oil extraction, Oil & Gas drilling/ transportation/ processing/ storage technology equipment, helicopter/ aircraft service, communication technology system, geological chemistry service, pipeline cleaning equipment technology, fire alarm, pipeline and valve, laboratory equipment, environmental protection, energy saving, industrial safety and insurance
- 7. Onshore Development:** Coastal development technology equipment and auxiliary, monitoring equipment, construction equipment, coastal turbine construction equipment, coastal wind turbine, offshore turbine installation, anticorrosion technology
- 8. Port Construction:** Port development and equipment, bridge technology and equipment, construction machinery and equipment, engineering material
- 9. Service Organization:** Design, certification, Scientific Research Institute, Finance & Insurance
- 10. Information and Media**

V. Participation Fee:

Booth Cost:

	Quotation
Standard Package booth	USD 375/ m ²
Indoor Space Only	USD 325/ m ²

- Sponsoring, ads., Promotion Opportunities:** please log into: www.ote-china.com

VI. Contact Us:

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May 15 --17, OTE 2013 will bring you much excellence!

For more details of OTE 2013 please log into:
www.ote-china.com, thank you!

OTE thanks a lot for your attention!