



Offshore Technology, Equipment Exhibition & Conference
中国国际海洋工程技术装备展览会

May **23-25**, 2012

Nanjing, China

O T E

Co-located:



China International Marine, Port & Shipbuilding Fair

中国国际船舶工业博览会



www.ote-china.com



Offshore Technology, Equipment Exhibition & Conference

中国国际海洋工程技术装备展览会

From May 23-25, 2012 OTE will build a bridge between the Chinese offshore industry and international offshore-tec suppliers.

In the modern and high-tech Nanjing International Expo Center, the offshore world will come together to meet with the largest possible representation of the Chinese offshore industry during 3 exhibition days, plus dynamic conference programs, a matchmaking session and trade missions to Jiangsu offshore shipyards, many of whom are physically represented on the exhibition floor as well. The opportunities offered by China's focus on its offshore oil & gas fields are combined with the new chances of renewable energy will bring to the region.

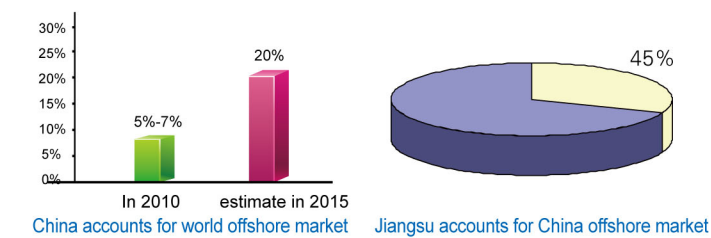
Alongside 2012 OTE, CIMPS-Europort --- China International Marine, Port & Shipbuilding Fair will be held. By organizing both exhibitions simultaneously, a large portion of visitors with an equal interest in both offshore industry as well as maritime technology will be drawn to visit each show, as the need for advanced technologies is equally large in both sectors.

Exhibition profile

- Offshore Platform
- Auxiliary Craft
- Oil & Gas Exploring
- Offshore Wind Energy
- Underwater Engineering
- Offshore Steel Structure
- Offshore Construction
- Offshore Platform Equipment
- Port Construction
- Oil & Gas Storage and Conveyance
- Services & Certification
- Information and Media

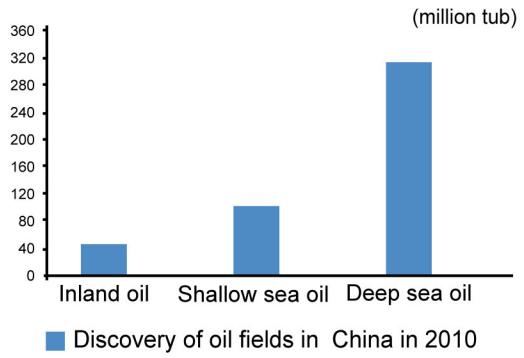
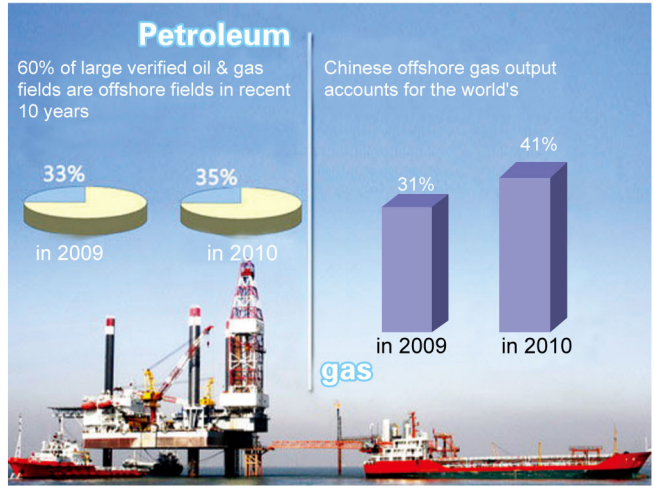
World industrial base, boundless business opportunities

Jiangsu, located along the coast of the West Pacific and the East China Sea, with abundant resources of offshore oil & gas. Jiangsu is widely prospecting in offshore oil & gas exploring, offshore wind energy, underwater engineering, and port construction. Jiangsu offshore industry accounts for 45% of whole China, and has enormous potential.



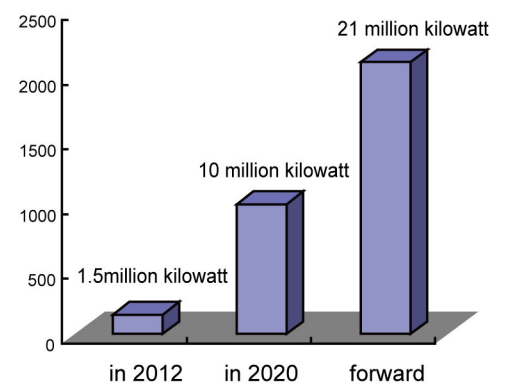
Large potential of Chinese offshore oil & gas exploring

Chinese offshore oil & gas exploring comes into a high-speed developing period, China offshore crude oil output has surpassed 50 million ton, offshore gas output develop rapidly simultaneously. Under the background of world offshore resource exploring, plenty of countries focus on offshore engineering industry. The need of China offshore engineering industry will reach more than 45 billion US dollars in next ten years, which will even reach more than 100 billion US dollars in South Sea oil & gas exploring.



Offshore wind energy corridor---Jiangsu new business card

Offshore wind energy corridor will become a new mainstay of Jiangsu coastal industry, and Jiangsu is becoming Chinese biggest offshore wind energy industrial base.



Your gateway to the No. 1 offshore industry hub in China

• Jiangsu is the No.1 offshore industrial base in China, accounting for 45% of the total Chinese offshore industry! It is located along the coast of the West Pacific and the East China Sea with abundant offshore resources, and advanced technology in offshore platform, shipbuilding, oil & gas drilling, wind energy, underwater engineering and port construction!

From 2011 to 2015, the annual global offshore market will reach 81 billion US dollars on average. The Chinese share will increase from 5%-7% presently to 20% in 2015, and reach 19 billion US dollars, 5 times higher than that in 2010.

• Jiangsu offshore industry benefits a lot from the shipbuilding! In 2010, its accomplished output (Accounting for 35.1% in China; 15.3% in the world), newly received orders (39.5% in China; 21.6% in the world) and handholding orders (37.8% in China, 15.6% in the world) account for more than 35% of China, most biggest Jiangsu shipyards are involved in offshore!

• Ch Rongsheng, COSCO Nantong Shipyard, the first Chinese Ocean Equipment Alliance, the first and the only Chinese Offshore Industry Association are all located in Jiangsu.

Abundant B2B events - to enhance a trade platform

• Free match-making with Chinese offshore industry, which also attracts many ship designers, shipbrokers to participate.

• Trade mission to Jiangsu offshore shipyards.

The organizer will help to arrange trade missions for foreign exhibitors after OTE 2012.

• Abundant conferences focus on: offshore Tec, offshore wind energy, oil drilling, delivery and storage, etc.

Biggest Chinese market and foreign investment absorber

• The Yangtze River Delta area is the most important economy engine in China, with the best investment absorbing environment for foreign offore-tec to set up joint-venture in China, and strongest purchasing ability. 95% of offshore equipments are imported from abroad!

• The total ship equipment import volume in Jiangsu reached 217 million US Dollars in 2010, accounts for 1/4 of China, largely surpassed other areas.

• Jiangsu has 954 KM coast line along the Yellow sea, acrossed by the Yangtze River; Jiangsu Coastal Campaign has become China National Strategy, which will largely push the development of its offshore industry with more business opportunity.

Strongest support from governments and associations

• Plenty of National Associations, like COES, CSA etc. as OTE's Sponsors, which will organize to exhibit and visit.

• Biggest Chinese offshore oil & gas explorers, e.g. CNOOC, CNPC, SINOPEC are co-sponsoring 2012 OTE!

Famous offshore entities like: Ch Rongsheng, Shanghai Waigaoqiao Shipbuilding, CIMC Raffles, COSCO Nantong Shipyard, CSSC are all supporting OTE!

• Well-known int'l ship-owners associations, like Indonesian National Shipowner's Association (INSA), etc. will organize offshore shipowner members to visit, INSA will bring more than 40 shipowner members to visit 2012 OTE.

For more details, please log into: www.ote-china.com

Co-located exhibition

2012  China International Marine, Port & Shipbuilding Fair

CIMPS 2011 attracted 503 exhibitors from 20 countries and regions, including 65 foreign exhibitors with 5 overseas National Pavilions plus lounges from Holland, Italy and Germany, as well as 50 well known shipyards from Jiangsu, Zhejiang, Fujian, Shandong, Hubei Province!

CIMPS 2011 attracted 8,263 professional visitors from 18 countries and regions in total. Overseas visitors are mainly from Europe, America and Southeast Asia! Professional buyers as: Indonesian National Shipowner's Association, The Navy Equipment Department of the Chinese People's Liberation Army, The Shanghai Shipbrokers Association contribute their full support to build up a professional trading platform!

During the CIMPS 2011, a cooperation was agreed upon by UAEC and Ahoy Rotterdam to co-organize the future editions as CIMPS-Europort. The ambition of the organizing parties is to create an international event that fits the region's international strategy and grants opportunities to its participants which elsewhere might be hard to obtain.

70% of exhibitors have got orders in CIMPS

85% of exhibitors have reached or exceeded their expected targets

77% of exhibitors regarded CIMPS as their indispensable trade platform

70% of exhibitors plan to participate in CIMPS-Europort 2012.

www.china-ship.com



Jiangsu shipbuilding industry in 2010

Jiangsu Provincial shipbuilding industry: No.1 in China!
In 2010, the accomplished output reached 20 million DWT, increasing by 48.8%!

	of China	of World
Accomplished Output	35.1%	15.3%
Newly received Orders	39.5%	21.6%
Handholding Orders	37.8%	15.6%

An offshore event you cannot afford to miss

- Organized in the heart of the No.1 offshore region of China
- Strong governmental support from the province, the city and the leading companies
- 45% of the Chinese offshore industry within your grasps
- The first professional offshore exhibition in China
- Trade missions to local offshore shipyards
- Matchmaking with Chinese offshore industry
- Simultaneous China International Marine, Port & Shipbuilding Fair

Visitors' categories

- National petroleum company
- Offshore platform company
- Shipyards
- Offshore wind energy company
- Equipment suppliers
- Ship owners and brokers
- Industrial Park
- Trade company
- Classification Society
- Government, association and Institute ...

Dynamic conferences & events

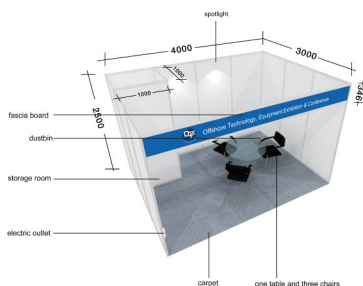
OTE offers a wide range of conferences and networking possibilities amongst which

- China International Offshore Engineering Summit 2012
 - Offshore Market
 - Offshore Equipment and Technology
 - Deep Sea Drilling Technology
- Offshore Oil & Gas Exploring and Engineering Equipment Forum
- Offshore Steel Structure Conference
- Matchmaking with Chinese Offshore Industry

Book your stand space now!

	Price per m ² *
Stand space only	\$ 280/m ²
Stand space including Shell Scheme	\$ 330/m ²

* Prices are including 8% VAT



Shell scheme package includes one fascia board in English, one table, three chairs, two spotlights, one fluorescent, one storage room(1m*1m), one electrical outlet 50Hz 220V/5A (limited to 500W), carpet, one dustbin.

Date

May 23-25, 2012

Venue

Nanjing International Expo Center
(No. 199 Yanshan Road, Nanjing, China)

Admission

Buyers and professionals only!

Organization

Sponsor:

Chinese Ocean Engineering Society (COES)
China Shipowner's Association (CSA)
Ministry of Industry and Information technology of China (MIIT)
Jiangsu Provincial People's Government

Organizer:

Jiangsu United Asia International Exhibition Co., Ltd. (UAEC)

Co-sponsor:

China National Offshore Oil Corporation (CNOOC)
China National Petroleum Corporation (CNPC)
China Petroleum & Chemical Corporation (SINOPEC)
China State Shipbuilding Corporation (CSSC)
China Classification Society (CCS)
State Oceanic Administration People's Republic of China (SOA)
China Association of Oceanic Engineering (CAOE)
China Petroleum & Petrochemical Equipment Industry Association (CPEIA)
Chinese Petroleum Society (CPS)
Chinese Wind Energy Association (CWEA)
China Chamber of Commerce for Import & Export of Machinery and Electronic Products (CCCME)
China Association of the National Shipbuilding Industry (CANSI)
The Chinese Society of Naval Architects and Marine Engineering (CSNAME)
Jiangsu Ocean Engineering Association

Co-organizer:

Jiangsu Economy and Information Technology Commission
Department of Commerce of Jiangsu Province
Nanjing Municipal People's Government
Trade Development Bureau of Ministry of Commerce

For more information, please visit: www.ote-china.com



Contact

UAEC Jiangsu United Asia International Exhibition Co., Ltd

Tel: +86-25-8452 1101

Fax: +86-25-8469 2610

E-mail: info@ote-china.com

Add: 210002 19th Business Mansion, Jinling Royal View Garden, 333 South

Tai-ping Road, Nanjing, P.R. China