

EUROPORT

ROMANIA

8 - 10 May 2012, IDU Hall, Constanța

Your exclusive ticket to Romanian shipbuilding





Europort Romania **Your exclusive ticket to Romanian shipbuilding**

Europort Romania is a compact networking event in the country's main port city Constanța. From 8 – 10 May 2012, Europort Romania takes place for the 9th time. This is your exclusive opportunity to meet the Romanian shipbuilding industry.

Business opportunities for maritime suppliers

Over the last 10 years the Romanian maritime industry has undergone great development and modernisation. The time that Romania was merely producing hulls has long since passed. Nowadays, there are ten large shipyards in which European and Asia conglomerates have invested heavily. These yards are involved in new buildings, repair and maintenance of all types of ships, like bulk carriers, tankers, container vessels, multi purpose ships, inland navigation vessels, tugboats, freighters, patrol boats, LPG carriers, supply vessels, navy ships and dredgers. Some of the yards are also involved in the mega yacht sector.

The trend is that more and more vessels are completely built in Romania. This requires a lot of technological expertise and equipment of which the majority needs to be imported. There is a growing demand for suppliers of e.g. propulsion systems, computerisation, deck equipment, integrated bridge management, hydraulics, navigation and communication systems, dredger parts, electrical systems, ventilation and air conditioning, propellers, pumps, etcetera.

Romania offers huge opportunities as well for companies with experience in complex shipbuilding projects.

Exclusive set-up

Europort Romania is a compact maritime networking event with a maximum capacity of 40 exhibitors. This exclusive set-up with ready-to-use stands makes it even easier to establish good contacts. Stand out from the crowd and make sure you reserve your stand in time!

Meet the right people

Do you want to get in touch with the management of shipyards, sea and river shipowners, marine equipment trading companies, port managements, salvage companies, navy authorities, marine designers and supervisors? These are exactly the visitors of Europort Romania.

The good experience of visitors in the past and the intensive cooperation with the Romanian Shipbuilders Association ANCONAV is a guarantee for meeting the right people.

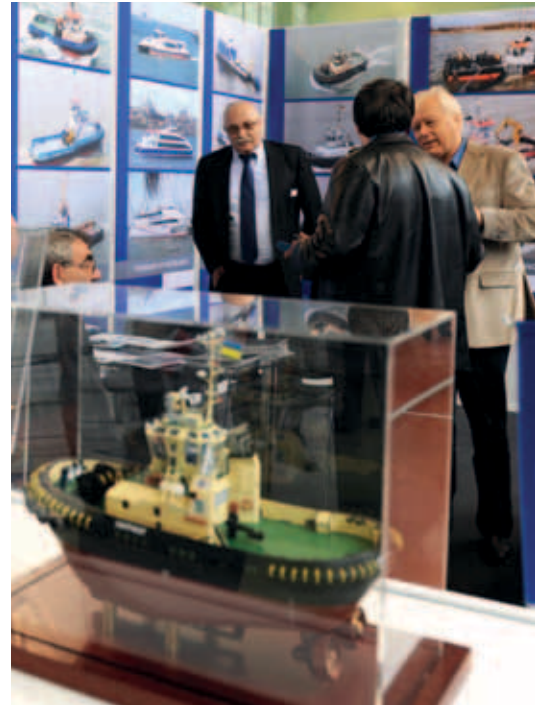
Strategic location

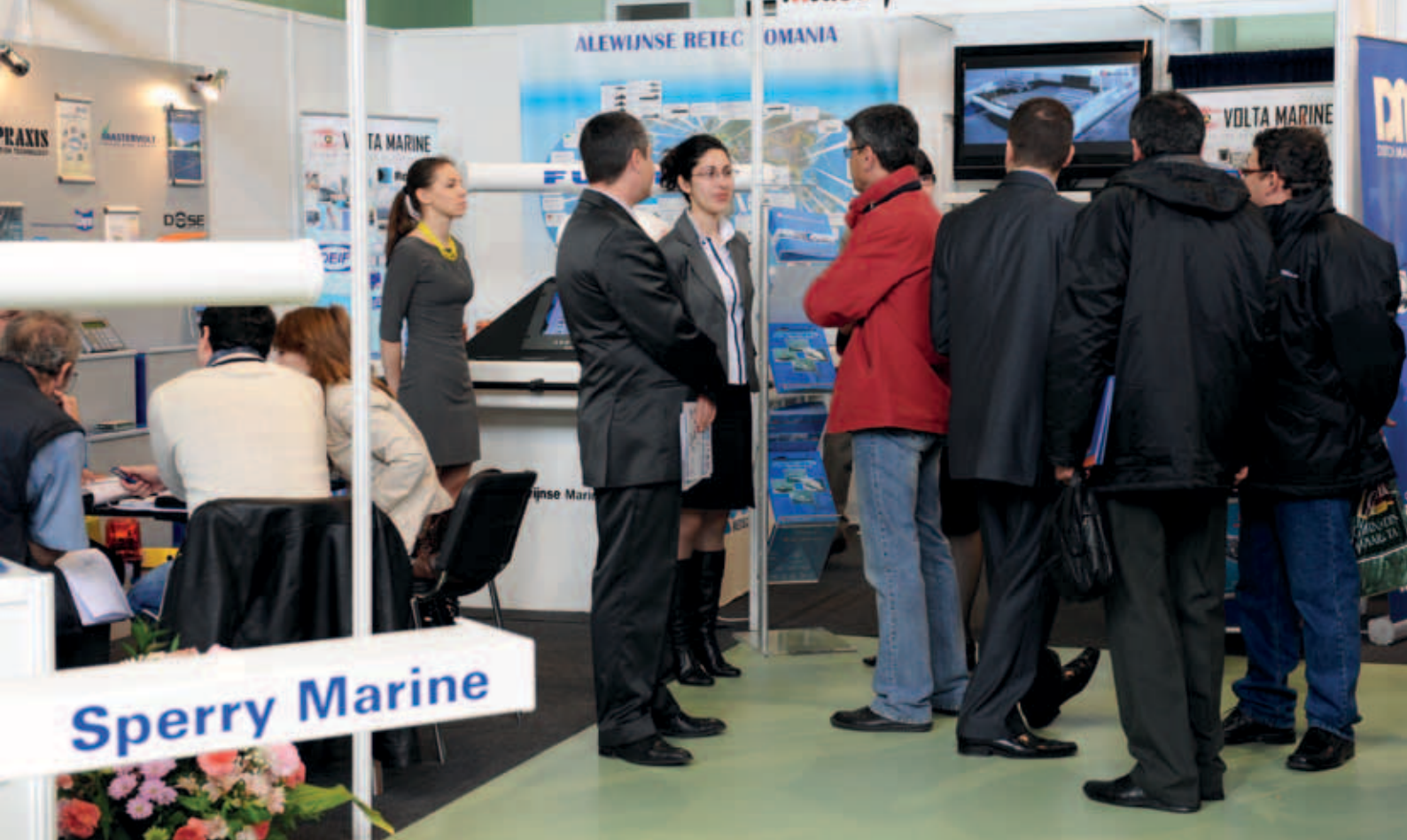
Constanța is located at the crossroads of the trade routes linking Central and Eastern Europe with the Transcaucasia and Central Asia. It is the main Romanian port, ranks among the first ten European ports and belongs to the strongest growing ports in Europe in terms of TEU.

Constanța has some major shipyards nearby and connects the Black Sea with it's sister port Rotterdam and the North Sea. The Rhine-Main-Danube Canal is of strategic importance for the future development of inland shipping to the rest of Europe. In short, Constanța is the perfect location for organising this maritime networking event.

Visit to Daewoo Mangalia shipyard

Daewoo-Mangalia Heavy Industries is one of the most competitive shipbuilding, conversion & repair shipyards in the Black Sea area due to its favourable geographical location, good facilities, advanced technology and large investment programme. Europort Romania offers exhibitors the opportunity to visit this shipyard and to meet the management. This gives you a solid basis to strengthen your relationships.





ANCONAV meeting

Faithful to tradition, the Romanian Shipbuilders Association ANCONAV organises a meeting during Europort Romania. The management of all member companies will attend the meeting and visit the exhibition. Mr. Stan Gelu, managing director of ANCONAV says: *“Europort Romania is the perfect place for our members to meet. We hope many international maritime professionals will join us here to establish new relationships”.*

Join the leaders

Europort Romania has proven to be the ultimate platform to meet with the Romanian shipbuilding industry and shipowners. During previous editions many leading companies like ABC, Cummins, Damen Shipyards, Gea Westfalia, Italdraghe, Retec, van Voorden, Wärtsilä and Zeppelin Power Systems have presented themselves here frequently.

Visitor profile

- technical management of shipyards
- seagoing and river going shipowners
- trading companies
- salvage companies
- navy authorities
- port managers
- marine designers
- supervisors



Package deals 9th maritime networking event

For Europort Romania complete participation packages are composed, making your participation simple and effective.

Package A

- 9 sq.m. € 4,500.-
- 12 sq.m. € 4,950.-
- 18 sq.m. € 6,200.-
- Additional stand crew € 825.- each

Included

- stand space, shell scheme, carpet, spotlights, electricity
- 5 hotel nights incl. breakfast in 4-star hotel
- lunch during construction and exhibition days (mon/tue/wed/thu)
- 1 dinner, 1 BBQ, 1 cocktail party
- visit to Daewoo Mangalia shipyard
- transfer from Bucharest airport to hotel and return

Package B

- 9 sq.m. € 3,850.-
- 12 sq.m. € 4,500.-
- 18 sq.m. € 5,850.-
- Additional stand crew € 300.- each

Included

- stand space, shell scheme, carpet, spotlights, electricity
- lunch during construction and exhibition days (mon/tue/wed/thu)
- 1 dinner, 1 BBQ, 1 cocktail party
- visit to Daewoo Mangalia shipyard

All prices are exclusive of VAT and based on one person

Reasons to do business in Romania

- Currently, great investments to improve the Danube infrastructure are being made;
- Ten major shipyards with a strong demand for international maritime equipment;
- Romania is strategically located between Europe and Central Asia;
- Romania belongs to the fastest growing economies of Europe in the last few years;
- Romania is rapidly changing to meet EU standards;
- EU Structural Funds invest over 26 billion euro in the Romanian region;
- There are no custom restrictions.

Opening hours

Tuesday 8 May	12:00 h – 17:00 h
Wednesday 9 May	10:00 h – 17:00 h
Thursday 10 May	10:00 h – 16:00 h

Location

IDU Hall, Mamaia, Constanța

Contact

Ahoy Rotterdam
P.O Box 5106
3008 AC Rotterdam
The Netherlands

T +31-(0)10-293 3345
F +31-(0)10-293 3254
E info@europort.nl
I www.europort.nl

For a complete list of our international sales agents please check www.europort.nl

Organiser:

Supported by:

www.europort.nl



- ANCONAV -

