

# EUROPORT

## ROMANIA

20 - 22 APRIL 2010

### Meet the Romanian Shipbuilding Industry

8th maritime networking event  
IDU Hall, Constanța





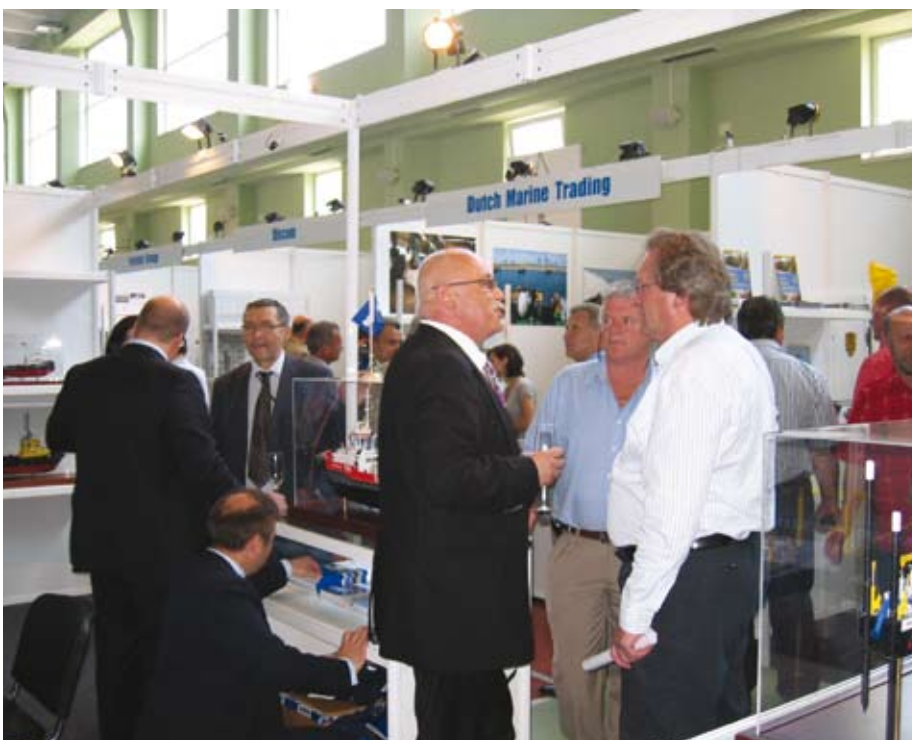
## Business opportunities at the Black Sea

The Romanian shipbuilding sector is very versatile. The country has 12 large shipyards in which European yard conglomerates have invested heavily the last years. These yards busy themselves, alongside the repair of vessels, with building casco's for inland navigation vessels, multipurpose ships, tugboats, patrol boats, LPG Carriers, RO-RO's, supply vessels and mega yachts. The tendency now is that more and more vessels are finished completely on location.

Because the necessary materials and know-how aren't always sufficiently available in Romania, these are often

imported. This creates ample opportunities for international maritime suppliers.

From Romania originates a growing demand for suppliers of, e.g computerisation, deck fittings, integrated bridge management, navigation and communications systems, dredging material, electrical systems, ventilation and air-conditioning, ships' furnishings (huts and quarters), propulsion reverse osmosis and qualification methods. But also for companies with experience in complex shipbuilding projects.



### Visitor Profile

Europort Romania is visited by:

- technical management of shipyards
- ship owners
- buying agents
- designers
- supervisors

## Strategic location

Constanța is located at the crossroads of the trade routes linking the markets of the landlocked countries from Central and Eastern Europe with the Transcaucasus and Central Asia. It is the main Romanian port, ranks among the first 10 European ports and belongs to the top of strongest growing ports in Europe in terms of TEU.

Constanța has some mayor shipyards nearby, connects the Black Sea with it's sister port Rotterdam and the North Sea. The Danube river, Rhine, Main, Danube canal is of strategic importance for the future development of inland shipping to the rest of Europe. In short, Constanța is the perfect location for organising a maritime network event.



## Meet the Romanian shipbuilding industry

From 20 until 22 April 2010 Ahoy Rotterdam, in cooperation with the Romanian Shipbuilding Association (ANCONAV) organizes Europort Romania for the 8<sup>th</sup> time. A compact networking event, which offers room for a maximum of 40 participants, where Romanian shipbuilding companies and international suppliers meet.

For three days the IDU Hall in Constanța is the place for matchmaking between participants and maritime professionals with decision making authority. Here new relations are made and existing relations are further

strengthened. The perfect opportunity to put your products and know-how on the Romanian map.

During Europort Romania several networking opportunities take place. A visit to one of the greatest shipyards is on the agenda. Also the yearly meeting of Anconav is held during Europort Romania. This gives you the opportunity to meet the most important players in Romanian shipbuilding. Alongside Europort Romania offers you a social programme. A perfect way to perpetuate your relation with other exhibitors.





# Package deals

For Europort Romania complete packages have been composed, which makes participating even more appealing.

## Package A

incl. air ticket and hotel

- 9 sq.m. € 4,500.-
- 12 sq. m. € 4,750.-
- 18 sq.m. € 8,500.- \*

Additional stand crew € 975.- p.p.

### Included:

- air ticket from Amsterdam to Bucharest (departure Amsterdam on Sunday 18 April / return from Bucharest on Friday 23 April 2009)
- transfers from airport to hotel and return
- stand space, shell scheme, carpet, spots, electricity
- 5 hotel nights incl. breakfast
- lunch (mon/tue/wed/thu)
- 1 dinner, 1 BBQ, 1 cocktail party
- visit to shipyard

## Package B

excl. air ticket and transfer, incl. hotel

- 9 sq.m. € 4,050.-
- 12 sq.m. € 4,300.-
- 18 sq.m. € 7,600.- \*

Additional stand crew: € 525.- p.p.

### Included:

- stand space, shell scheme, carpet, spots, electricity
- 5 hotel nights incl. breakfast
- lunch (mon/tue/wed/thu)
- 1 dinner, 1 BBQ, 1 cocktail party
- visit to shipyard

All prices are excl. VAT and based on one person

\* prices for 18 sq.m. booths are based on 2 persons

## Package C

excl. air ticket, transfer and hotel

- 9 sq.m. € 3,700.-
- 12 sq.m. € 3,950.-
- 18 sq.m. € 6,900.- \*

Additional stand crew: € 175.- p.p.

### Included:

- stand space, shell scheme, carpet, spots, electricity
- lunch (mon/tue/wed/thu)
- 1 dinner, 1 BBQ, 1 cocktail party
- visit to shipyard

## Opening hours

20 April: 12.00 h – 17.00 h

21 April: 10.00 h – 17.00 h

22 April: 10.00 h – 16.00 h

## Contact

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Organisation: Supported by:



- ANCONAV-



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