



## China International Marine, Port & Shipbuilding Fair 中国国际船舶工业博览会

---Your Gateway to the No.1 Shipbuilding & Offshore Hub in China

**Date:** May 15-17, 2013

**Venue:** Nanjing Int'l Expo Center, China

### □. ORGANIZATION:

#### **Sponsor:**

Jiangsu Provincial People's Government  
China Chamber of International Commerce

#### **Organizer:**

Jiangsu United Asia International Exhibition Co., Ltd. (UAEC)  
Ahoy Rotterdam

#### **Co-Sponsor:**

China State Shipbuilding Corporation (CSSC)  
China Shipbuilding Industry Corporation (CSIC)  
The Navy Equipment Department of the Chinese People's Liberation Army (PLAN)  
Register of Fishing Vessel of the People's Republic of China  
China Shipowners' Association (CSA)  
China Dredging Association (CHIDA)  
China Association of the National Shipbuilding Industry (CANSI)  
The Chinese Society of Naval Architects and Marine Engineering (CSNAME)  
China Classification Society (CCS)  
China Chamber of Commerce for I. & E. of Machinery and Electronic Products (CCCME)

For more organizations, please log into: [www.china-ship.com](http://www.china-ship.com)

## II. Why CIMPS-Europort?

### 1. Jiangsu: World industrial base, No. 1 shipbuilding & offshore Hub in China

#### □ Shipbuilding & offshore industry:

In 2011, Jiangsu accomplished output (Accounting for 36.4% in China; 16.4% in the world), newly received orders (34.6% in China, 18.0% in the world) and handholding orders (38.9% in China, 16.9% in the world) account more than 1/3 of China. Even under current global economic depression, Jiangsu shipbuilding industry is making its way against the stream. With abundant resources of offshore oil & gas, Jiangsu is widely prospecting in offshore oil & gas exploring, offshore wind energy, underwater engineering, coastal development and port construction. Its offshore industry accounts for 45% of whole China, with enormous potential.

#### ② High demand for maritime equipment:

In 2011, the total Jiangsu import volume of maritime equipment reached to USD 1.15 billion increased by 19.20% compared with 2010, largely surpassed other areas. The Yangtze River Delta area is the most important economy engine in China, with the best foreign investment absorbing environment, and the strongest purchasing ability. The shift of focus of Chinese shipyards from bulk carriers to LNG vessels, offshore support vessels, construction vessels, etc. shows a high demand for advanced technology and equipment.

## **2. Strong support from maritime brands and industrial clusters**

- ★ CSSC, CSIC, CNOOC, CNPC and SINOPEC are all co-sponsoring CIMPS-Europort!
- ★ Around 60 shipyards, like Jiangsu New Century, Ch Rongsheng, Zhenjiang Shipbuilding, Chengxi Shipyard, Wujiazui, all exhibit consistently.
- ★ Predominant Chinese maritime clusters, represented by the Economy and Information Technology Commissions of Liaoning (in Bohai area), Guangdong (in Pearl River area), Zhoushan and Taizhou (in Zhejiang area), and Shanghai, with their Pavilions on site.

## **3. Focus on high-tech & special purpose vessels**

Advanced technology in special purpose vessels highlights CIMPS-Europort! With exhibiting LNG vessel, military purpose ship, fishing boat, ro-ro ship, dredging vessel, chemical tanker, offshore auxiliary vessel, and special boats for salvage, rescue and other official duties, and leisure, CIMPS-Europort 2013 will witness an up-grading Chinese shipbuilding industry!

## **4. Abundant B2B Events--to Enhance a Trade Platform**

### **① Well devoted free matchmaking sessions:**

A special attention to organize "The matchmaking with Chinese shipbuilding & offshore industry" each CIMPS-Europort, matchmaking with ship owners, shipbuilders and shipbrokers with orders in hand, free to foreign equipment suppliers.

### **② Trade missions to Jiangsu shipyards:**

CIMPS-Europort helps to arrange trade missions to Jiangsu shipyards after each exhibition, which has been proved fruitful and profitable. HME has enjoyed twice such a mission with orders.

### **③ E-Commerce promotes business:**

An E-docking platform is introduced to CIMPS-Europort 2013. Exhibitors can overview pre-registered visitors in advance, easier to engage meeting agendas for orders.

### **□ Abundant Conference & Events:**

Focusing on: Shipping Tech, Special and high-tech vessel, Offshore.

[Co-located Exhibition: OTE: Offshore, Oil & Gas Technology, Equipment Exhibition.](#)

## **5. Organized navy visitors**

Officially supported by the Navy Equipment Department of the Chinese People's Liberation Army, offering a successive support with more navy officials' and technicians' visit to CIMPS-Europort 2013.

## **6. Most Effective Way to Contact Brand Shipyards**

### **① The highest shipyards participating proportion**

CIMPS-Europort 2012 attracted nearly 60 well-known shipyards from Jiangsu, Zhejiang, Shandong, Hubei, Fujian, etc. Compared with other Chinese shipbuilding and marine exhibitions, CIMPS-Europort has kept the highest shipyards participating proportion.

### **② CSSC, CSIC, CNOOC, CNPC and SINOPEC all have their booths on site.**

③ Meet well-known shipyards from other advanced shipbuilding area, such as: Shandong, Hubei, Zhejiang, Fujian, Guangdong, Shanghai and Liaoning.

## **III. Facts & Figures CIMPS-Europort 2012:**

- ★ Exhibition space of 24,000 sqm, 617 exhibitors including 67 international exhibitors, from 18

countries and regions, with “**National Pavilions**” from The Netherlands and Singapore.

★8,367 professional visitors from 24 countries and regions, foreign visitors mainly come from Europe, America, and Southeast Asia.

★60 participating shipyards from Jiangsu, Shanghai, Zhejiang, Hubei, Shandong and Jiangxi.

★Organized buyer groups by Indonesian National Ship Owners Association and The Navy Equipment Department of the Chinese People's Liberation Army.

★Strong support and participation of China State Shipbuilding Corporation (CSSC), China Shipbuilding Industry Corporation (CSIC) and China National Offshore Oil Corporation (CNOOC).

★Fishing Equipment & Technology Pavilion, Ocean Exploration Technology & Equipment Pavilion, Taizhou Shipyards Pavilion, Zhoushan Shipyards Pavilion, Jiangsu Offshore Technology & Equipment Pavilion, Jiangsu Shipyards Pavilion.

★Participation of leading brands like Jiangsu New Century Shipbuilding Co., Ltd., Jiangsu New Yangzijiang Shipbuilding Co., Ltd., Jiangsu East Heavy Industry Co., Ltd., Mingde Heavy Industry Co., Ltd., Jiaolong Heavy Industry, Yangzhou Dayang Shipbuilding Co., Ltd., Nanjing Jinling Shipbuilding Co., Ltd., Zhenjiang Shipbuilding Co., Ltd., Wujiazui Shipbuilding Co., Ltd., China Shipping Industry, Chengxi Shipyard, Ch Rongsheng, ABB, CCS, IHC, JRC, C&U bearing, Nanjing High Accurate Drive Equipment Manufacturing, etc.

★The 3<sup>rd</sup> Matchmaking with Chinese Shipbuilding & Offshore Industry, which attracted around 200 ship owners, shipyards, ship brokers, ship designers and equipment suppliers.

#### **IV. EXHIBIT CATEGORIES:**

##### **1. Shipbuilding & Ship Repairing:**

① Shipbuilding & ship repairing: (LNG/LPG; tanker, dry/bulk cargo ship, container ship, dredging ship, engineering ship, Ro/Ro vessel, chemical ship, fishing boat and other working ship; military ship; offshore engineering ship; special boats, etc) Shipyard, ship repairing, ship-breaking;

② Shipyard equipment: Steel structure processing; pre-processing; shipbuilding and repairing equipment; Shipyard building equipment; scaffolding;

③ Welding and cutting: Welding machinery & equipment, welding materials, welding ancillary tool; cutting equipment; crack detector and related material & technology;

④ Marine steel and shipbuilding materials: Marine steel; shipbuilding metal and nonmetals;

⑤ Painting equipment: Paints and coatings; painting and antiseptic equipment and materials;

##### **2. Ship Equipment:**

① Power system: Engine device, diesel engine, propulsion device, air compressor;

② Propulsion equipment: Electric propulsion, water propulsion, propeller, gear box, shaft & contactor, sealing device, rudder;

③ Cabin auxiliary machine: Generator group, electric machinery, water pump, boiler, heat-exchanging device, air conditioner;

④ Electrical equipment: Controller, transformer, meter, light, cable, alarm-monitor;

⑤ Communication & navigation: Radar & wireless navigation, wireless internet, wireless communication, intelligent traffic system;

⑥ Deck devices: Mooring winch, crane, lifeboat engine davit, hydraulic equipment, anchor & chains, wire rope & cable;

- ⑦ Sampan assembly: Outer sampan assembly, inner sampan assembly, sealing materials, lubricating & cleaning;
- ⑧ Ship-accessories: Pipeline, valve, tools, fire control, life-saving, spare parts, casting & forging parts, anticorrosive paint;
- ⑨ Life facilities: Living and office equipment, decoration, kitchen equipment
- 3. Offshore Engineering:** Platform & equipment; drilling equipment & device, auxiliary ship, wind power generation, oil/gas drilling, collecting, processing, storage and transportation;
- 4. Special Boat:** Official purpose boat, salvage, yacht and related equipment;
- 5. Port Technology:** Port building, port facility & equipment, storage, transportation, distribution equipment, and safety equipment;
- 6. Logistics and Transport:** Handling tools, containers, shipping technology;
- 7. Ocean Environment and Security**
- 8. Service Organization:** Ship design, certification institution, research institution, financing and insurance
- 9. Shipyard Park**
- 10. Information and Media**

#### IV. PARTICIPATION FEE:

**Booth Cost:**

|                        | <b>Quotation</b>        |
|------------------------|-------------------------|
| Standard Package booth | USD 375/ m <sup>2</sup> |
| Indoor Space Only      | USD 325/ m <sup>2</sup> |

- Sponsoring, ads., Promotion Opportunities:** please log into:[www.china-ship.com](http://www.china-ship.com)

#### VI. CONTACT US:

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**May 15--17, CIMPS-Europort 2013 will bring you much more excellence!**

For more details of CIMPS-Europort 2013, please log into:  
[www.china-ship.com](http://www.china-ship.com), thank you!

**CIMPS-Europort thanks a lot for your attention!**