



**23 - 25 MAY 2012**

**China International Marine, Port & Shipbuilding Fair**

**23-25 May, 2012, Nanjing, China**



**Your gateway to the No.1 shipbuilding hub in China!**



**[www.china-ship.com](http://www.china-ship.com)**

From May 23-25, 2012 CIMPS-Europort will build a bridge between the Chinese shipbuilding industry and international equipment suppliers.

In the modern and high-tech Nanjing International Expo Center, the maritime world will come together to meet with the largest possible representation of the Chinese shipbuilding industry during 3 exhibition days, plus dynamic conference programs, a matchmaking session and trade missions to Jiangsu shipyards, many of whom are physically represented on the exhibition floor as well.

During the 2011 edition of CIMPS, a cooperation was agreed upon by UAEC and Ahoy Rotterdam to co-organize the future editions as CIMPS-Europort, combining the two names and adding the internationally strong Europort brand to the exhibition. The ambition of the organizing parties is to create an international event that fits the region's international strategy and grants opportunities to its participants which elsewhere might be hard to obtain.



## Exhibition profile

- Shipbuilding, repair & conversion
- Electronics, communication & navigation
- Mechanical & auxiliary systems
- Deck, safety & special equipment
- Maritime services
- Welding & cutting equipment
- Port technology

## Facts & figures 2011

★ 8,263 professional visitors from 18 countries and regions in total. The overseas visitors are mainly from Europe, America and Southeast Asia!

★ 503 exhibitors from 20 countries and regions, including 65 foreign exhibitors with 5 overseas National Pavilions plus lounges from Holland, Italy and Germany, as well as 50 well known shipyards from Jiangsu, Zhejiang, Fujian, Shandong, Hubei Province!

★ Professional buyers as: Indonesian National Shipowner's Association, The Navy Equipment Department of the Chinese People's Liberation Army, The Shanghai Shipbrokers Association contribute their full support to build up a professional trading platform!

★ Liaoning, Fujian, Shandong and other major Shipbuilding Provinces attend in groups!

★ Ship owners gathering in Shipping Tech Summit, special Matchmaking with Chinese Shipyards, to make the dynamic conferences more successful!



## Actual Sound

"CIMPS is a most important exhibition in the field of shipbuilding, and also a major trade platform for shipowners from Indonesia. Indonesian National Shipowner's Association will continue to support CIMPS-Europort, and look forward to creating more cooperation opportunities between our members and the exhibitors."

**Indonesian National Shipowner's Association**

"We took part in the China International Marine, Port & Shipbuilding Fair for the first time in 2011, which leaves a very deep impression to us. We arranged more than 10 companies, who met many large shipyards from Jiangsu, Shandong, Fujian, Hubei, Zhejiang during the exhibition and participated in the Matchmaking with Chinese Shipyards. The effect is very good! Thanks for the professional and meticulous work by the Organization Committee! Danish Export Association will continue to participate in CIMPS-Europort next year."

**Danish Export Association**

"The China International Marine, Port & Shipbuilding Fair has become a very important platform for maritime activities in China. The exhibition is well arranged with abundant conferences and activities. We will further expand our stand space, and continue to participate in CIMPS-Europort next year."

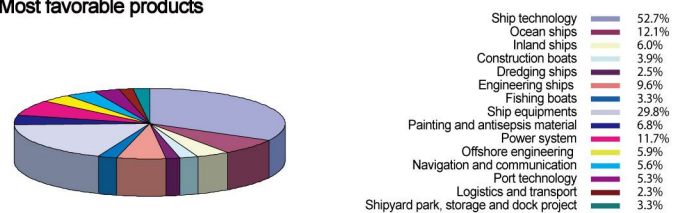
**COSCO Shipyard**

"This is the first time for us to participate in CIMPS. The Organization Committee supplies high-quality services. Everything is in perfect order. The exhibition leaves me a good impression. We are looking forward to the next show: 2012 CIMPS-Europort, which I think will bring even more excellence!"

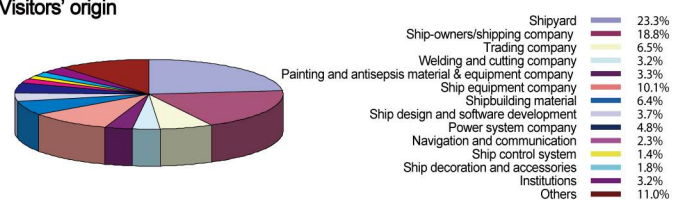
**Jinhai Heavy Industry Co., Ltd**

## Visitor Analysis 2011

### Most favorable products



### Visitors' origin



### Visitors' background





## Your gateway to the No.1 shipbuilding hub in China

CIMPS-Europort invites you to join us in the beating heart of the largest shipbuilding country in the world. Nanjing, acrossed by the Yangtze River, known throughout China as the Golden Waterway, is the hub of the No.1 shipbuilding area of China.

Yangtze River Delta is the economic engine in China. This has been especially noticeable in the shipbuilding industry where the total import during 2010 reached 217 million US Dollar, one quarter of the total Chinese import volume.

Over 80 big shipyards in the Jiangsu province alone are rapidly developing and the need for import is increasing daily.

Add to this that the Jiangsu Coastal Campaign has become a national strategy for China as a whole and you will find demand for your products might increase drastically in the time to come.

## Special purpose ships & advanced technology

Jiangsu's shipbuilding industry accounts for 35-40% of all shipbuilding in the entire country (15.3% of the world's output) but is not exclusively known for this high output. The area is also renowned for it's development towards a region where evermore technologically advanced vessels are being produced. Something the rest of the Chinese regions are still not ready for. There is a higher focus on more specialized ships here than anywhere else in China and yards are busy building dredging and construction vessels amongst others. Jiangsu is known far and wide to be an area of high technological degree and its universities have added to this level of knowledge.

The fact that the Jiangsu area is such a frontrunner in the Chinese shipbuilding industry provides a lot of opportunities for international suppliers of maritime equipment as there is a consistently high demand for these products. The local manufacturers cannot meet the needs of the yards, which leads to chances for international suppliers and innovators.

## Strong governmental support

CIMPS-Europort is supported by Maritime Safety Administration of the People's Republic of China, China Association of the National Shipbuilding Industry, Chinese Society of Naval Architects and Marine Engineering, China Shipowners' Association, China Chamber of Commerce for Import & Export of Machinery & Electronic Products, Jiangsu Association of Shipbuilding industry and Jiangsu Provincial Society of Naval Architects and Marine Engineering.

The 2011 edition is sponsored by China Council for the Promotion of International Trade (CCPIT), Ministry of Industry and Information Technology of China, Jiangsu Provincial People's Government; and co-organized by Jiangsu Economy and information Technology Commission, Department of Commerce of Jiangsu Province. Nanjing Municipal People's Government and Trade Development Bureau of Ministry of Commerce, PRC.

CSSC (The China State Shipbuilding Corporation) has agreed to support CIMPS-Europort as co-sponsor from 2012 onwards, means that a staggering 2/3 of the Chinese Shipbuilding industry are within grasps of exhibitors at the event!

## Simultaneous Offshore Technology , Equipment Exhibition & Conference

China's offshore industry moves into the fast lane. Chinese shipyards, especially those in Jiangsu, are ready to diversify into offshore engineering which creates a need for technical design and knowhow.

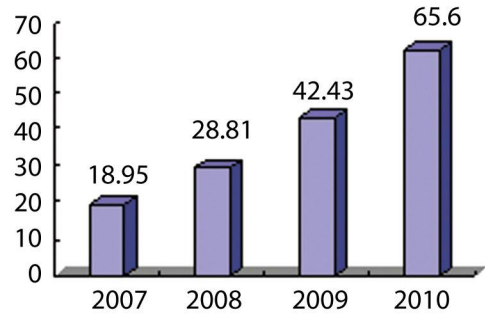
Alongside CIMPS-Europort, OTE - Offshore Technology, Equipment Exhibition & Conference will be held. The opportunities offered by China's focus on its offshore oil & gas fields are combined with the new chances of renewable energy will bring to the region.

By organizing both exhibitions simultaneously, a large portion of visitors with an equal interest in both maritime technology as well as the offshore industry will be drawn to visit each show, as the need for advanced technologies is equally large in both sectors.

[www.ote-china.com](http://www.ote-china.com)

## Chinese Leading Shipbuilding Position

China has stridden into the top shipbuilding countries!



■ Accomplished shipbuilding output in China (Million DWT)

	Amount (Million DWT)	Account for World Industry
Accomplished Output	65.6	41.1%
Newly received Orders	75.23	46.2%
Handholding Orders	195.9	37.7%

□ China Shipbuilding Industry in the world in 2010

## Why Nanjing ?

Jiangsu Provincial shipbuilding industry: No.1 in China!  
In 2010, the accomplished output reached 20 million DWT, increasing by 48.8%!

	of China	of World
Accomplished Output	35.1%	15.3%
Newly received Orders	39.5%	21.6%
Handholding Orders	37.8%	15.6%

□ Jiangsu Shipbuilding Industry in 2010

## Huge Offshore Market in China

	Offshore Oil	Offshore Gas
Forecast Storage	24.6 billion ton	15.79 trillion m <sup>3</sup>
Proved Storage	3 billion ton	1.74 trillion m <sup>3</sup>
Proved Rate	12.2%	11%

□ China Offshore Market in 2010

# A maritime event you cannot afford to miss

- Organized in the heart of the No. 1 shipbuilding region of China
- Strong governmental support from the province, the city and CSSC
- 2/3 of the Chinese shipbuilding industry within your grasps
- The highest shipyard participation of any exhibition in China
- A matchmaking session with Chinese shipyards
- Trade missions to local shipyards
- High level exhibition center
- Simultaneous Offshore Technology, Equipment Exhibition & Conference

## Dynamic conferences & events

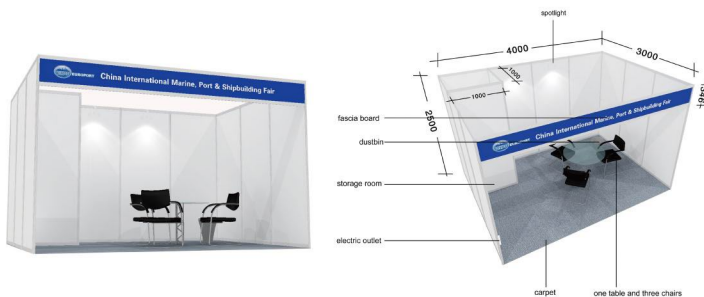
CIMPS-Europort offers a wide range of conferences and networking possibilities amongst which

- Matchmaking with Chinese Shipyards
- China Marine Technology Forum 2012
- China International Offshore Engineering Summit 2012
- China Inland Shipping Summit 2012
- The 6th Annual Shipping Tech Summit 2012

## Book your stand space now!

	Price per m <sup>2</sup> *
Stand space only	\$ 295/m <sup>2</sup>
Stand space including Shell Scheme	\$ 345/m <sup>2</sup>

\* Prices are excluding VAT



Shell scheme package includes one fascia board in English, one table, three chairs, two spotlights, one fluorescent, one storage room(1m\*1m), one electrical outlet 50Hz 220V/5A (limited to 500W), carpet, one dustbin.

## Contact

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333 South Tai-ping Road, Nanjing, P.R. China

## Date

May 23-25, 2012

## Venue

Nanjing International Expo Center  
(No. 199 Yanshan Road, Nanjing, China)

## Admission

Buyers and professionals only!

## Organization

### Sponsor:

China Association of the National Shipbuilding Industry (CANSI)  
The Chinese Society of Naval Architects and Marine Engineering (CSNAME)  
China Shipowners' Association (CSA)  
Jiangsu Provincial People's Government

### Organizer:

Jiangsu United Asia International Exhibition Co., Ltd (UAEC)  
Ahoy B.V.

### Co-sponsor:

Maritime Safety Administration of the People's Republic of China (China MSA)  
China State Shipbuilding Corporation (CSSC)  
China Chamber of Commerce for Import & Export of Machinery & Electronic Products (CCCME)  
China Dredging Association (CHIDA)  
Jiangsu Association of Shipbuilding Industry  
Jiangsu Shipowner's Association  
Local Maritime Safety Administration of Jiangsu Province

### Co-organizer:

Jiangsu Economy and Information Technology Commission  
Department of Commerce of Jiangsu Province  
Nanjing Municipal People's Government  
Trade Development Bureau of Ministry of Commerce, PRC

For more information, please visit: [www.china-ship.com](http://www.china-ship.com)  
[www.cimps-europort.com](http://www.cimps-europort.com)



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