

# MEDIA PLAN 2010-2011

**PROFILE:** BTJ is an international bi-monthly printed magazine written in English and focused on transport-logistics in the Baltic Sea Region countries: **Poland, Germany, Denmark, Sweden, Finland, Russia, Estonia, Latvia & Lithuania**. We write about all transport aspects within the logistics chain: maritime, rail, road, aviation, inland shipping, project, logistics and warehousing. We deliver credible information and professional market analyses, enhance business among partners within the region and promote BSR companies across the world.

**MAIN TOPICS:** Every BTJ issue comes with a "yellow pages" **Special Report** and a separate smaller "blue pages" **Focus** section. As the only official media partner of **Baltic Ports Organization** since 2006, we publish BPO newsletter on BTJ "green pages" keeping you updated with news/projects in about 40 major seaports at the Baltic Sea coast. We also official media partner of **TransBaltic** and **EWTC II** EU projects, aimed at developing sustainable transport solutions in the region.

## We are partners of:





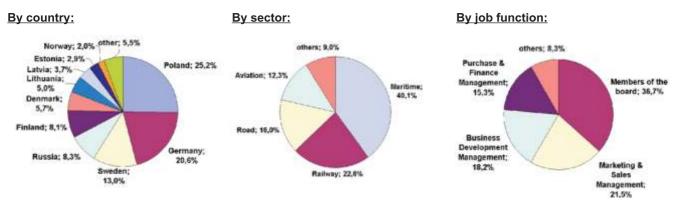


**DISTRIBUTION:** BTJ is distributed via subscription to the top management of major transport services providers in all 9 BSR countries and the rest of Europe, plus on key industry exhibitions and conferences, where we promote our advertising partners with some extra distribution. We also organize our own seminars linking groups of companies from different countries.

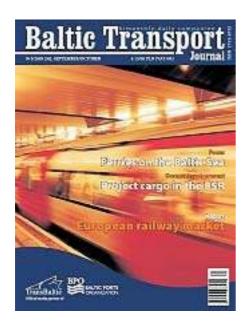
BTJ issue	<b>Closing Date</b>	Supplement	Report	Focus	Partnership Events (extra BTJ distribution)
BTJ 6/2010 (Nov-Dec)	22.11.2010	Dredging and maritime construction	European logistics	BSR's railway freight transport system	BPO LNG Seminar, Gothenburg, SE
					Eurorail 2011, Berlin, DE
					GreenPort Logistics/Energy for GreenPorts, Venice, IT
					Port Centric Logistics Conference, Birmingham, UK
BTJ 1/2011 (Jan-Feb)	14.02.2011	-	Baltic energy market	IT solutions for transport	Transport Week 2011, Gda sk, PL
					RORO Shipping Conference 2011, Copenhagen, DK
					Europort Istanbul 2011, Istanbul, TR
					SITL 2011, Paris, FR
					TransRussia 2011, Moscow, RU
BTJ 2/2011 (Mar-Apr)	11.04.2011	-	Breakbulk & project cargo	Financing and insurance	Transport Logistic 2011, Munich, DE
					Nor-shipping 2011, Oslo, NO
					TOC Europe 2011, Antwerp, BE
					SIL Barcelona 2011, Barcelona, ES
BTJ 3/2011	05.06.2011	Baltic ro-ro & ferry map 2011	Ro-ro & ferry market	Transport and ecology	European Shortsea Congress 2011, Hamburg, DE
(May-June)					GreenPort Congress 2011, Hamburg, DE
BTJ 4/2011 (July-Aug)	25.07.2011	-	Baltic maritime ranking 2011	Baltic shipyards	Baltexpo 2011, Gda sk, PL
					BPO Annual Conference 2011, Rostock, DE
					Seatrade Europe 2011, Hamburg, DE
BTJ 5/2011 (Sept-Oct)	26.09.2011	Baltic container map 2011	Baltic containerization	Railway transport	TRAKO 2011, Gda sk, PL
					Baltic Development Forum 2011, Gda sk, PL
					Europort 2011, Rotterdam, NL
BTJ 6/2011 (Nov-Dec)	14.11.2011	-	Bulk transport	Road traffic	Intermodal Europe 2011, Hamburg, DE

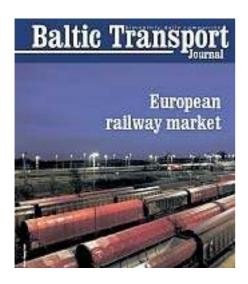
**TARGET READERS:** high management of the key market players from TSL industry, ports & terminals, ship-owners & shipping, ship-agents, logistics & forwarding, railway operators, railports, road transport companies, logistics-distribution centres, airports, airlines & aviation services, equipment manufacturers, newbuilding and repair shipyards, cruising lines and services, transport associations, governments & regional authorities, consulting agencies, classification societies, financial institutions, research/education & training centres, universities.

## **READERS BREAKDOWN:**



**ADVERTISING PARTNERS:** Please take a look at any BTJ magazine and see how many companies/institutions have already trusted us in their promotion activities. There is no better recommendation.





#### **ADVERTISING PRICES 2009-2010**

Covers IV outside back cover 1/1 full page II inside front cover 1/1 full page III inside back cover 1/1 full page	2600 € 2100 € 2100 €			
Inside pages: 2/1 double page (facing pages)	2950 € 1600 € 1250 € 950 € 650 € 525 € 375 € 200 € negotiat.			
Sailings * (preferred prices for usual advertising partners) 1/1 full page	450 € * 350 € * 250 € *			
Inserts ready leaflet insert - 2500 pcs other formats / quantities	750 € negotiat.			
Online banners (2-months publication) top page flash / gif / jpg banner (450 x 60p) righthand column flash / jpg / gif button (165 x max. 200p) official partner logo (147p x max. 200p) other dimensions / formats / location				
Annual subscription (EU countries 0% VAT, postage included): 1 copy (6 publications a year)				

### **Advertisements**

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