

WELCOME to Poland to BALTEXPO



17th International Maritime Exhibition

BALTEXPO - 2013

September 3rd – 5th, 2013, Gdańsk, POLAND

AMBEREXPO Exhibition and Convention Centre,
11 Żaglowa St., 80-560 Gdańsk, Poland



BALTEXPO

Honorary Patronage by:

- | | | | | | | | |
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Minister of Transport,
Construction and Maritime
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Pomeranian Governor | 
Chairman of the Commission of
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POLSKA IZBA GOSPODARSTWA
POLSKA IZBA GOSPODARSTWA | |



AT THE EXHIBITION:

I. SHIPBUILDING INDUSTRY

- Building, repairs and modernisation of all vessels (shipyards and dockyards located by the sea, river, including yacht profile)
- Cooperation services, ship outfitting with the following:
 - power units,
 - gear transmission systems, bolts, turbines,
 - deck equipment,
 - radio and navigation equipment, steering and control systems, ship installations,
 - vessel automatic and hydraulic systems,
 - vessel interior design, furniture, woodwork and upholstery,
 - surface finishing of floating units (paints, varnishes, corrosion resistant layers).
- Shipyard offer for civic engineering construction sector

II. OFFSHORE

- Services for oil and gas exploration under the sea bed
- Drilling platforms and hotel accomodation - equipment and services
- Support and specialist fleet - services and maintenance
- Marine Renewable Energy - Wind and Water resources - steel constructions, maintenance
- Hydro technical construction, dredging

III. PORT AND TERMINAL FACILITIES

- Port facilities and services
- Port outfitting
- Cargo handling equipment
- Passenger terminals
- Bulk terminals
- Container terminals
- Liquid fuel and gas terminals
- Port infrastructure maintenance
- Port safety and security systems
- Warehousing and logistics centers depositing, storage, transportation

IV. MARINE NAVIGATION

- Shipbuilders and fleet lines
- Designers and design service market
- Commercial navigation
- Ferry navigation
- Inland navigation
- Classification societies
- Marine towage services
- Pomerania Voivodship Marshal

V. SAFETY AND SECURITY

- Port and shipping safety and security
- Port and shipping safety and security equipment
- Water depth monitoring systems
- Radiolocation and optoelectronic systems
- Navigation and protection safeguards
- Rescue service equipment
- Advanced technologies for port and ship safety

VI. ENVIRONMENT PROTECTION

- Modern solutions for marine technology
- Eco fuel
- Innovation marine engines
- BWT systems (Ballast Water Treatment)
- Supplementary systems and services contributing to added value of the ship

VII. MEDIA, LAW, POLITICS

- Regulations and classification
- Law and administration
- Maritime policy
- Maritime organisations
- Publications and media
- Research & Development Institutes
- Universities & Technical Universities

Pre-registration & matchmaking to facilitate meeting agendas

MATCHMAKING. CONFERENCES, DEBATES, WORKSHOPS.



FACTS & FIGURES 2011

- 286 companies presenting their products and services
- 4630 visitors
- Over 90 hours of conferences
- Innovative approach towards offshore sector development in region
- Total exhibition space of 8.179 sq. meters
- Powerful support from business, administration & clusters
- Businessmen from Austria, Canada, Czech Republic, Denmark, Finland, France, Germany, Great Britain, Japan, The Netherlands, Norway, Poland, Russia, Sweden, Switzerland, Ukraine and USA.





Modern maritime economy means:

- Dynamic changes within business environment
- New chances and marketing challenges
- New niches and growth factors
- New services, products and technologies
- New companies and target markets
- New strategies and solutions
- New dimension of maritime business

BALTEXPO 2013 - Exhibition for the new opening of maritime economy

WVIP ABOUT BALTEXPO

Waldemar Pawlak, Deputy Prime Minister, Minister of the Economy (2007-2012)

"The BALTEXPO International Exhibition has been held for 30 years now, thanks to which it has become a lasting element of economic life not only in Poland. The exhibition is the biggest event of its kind in Central and Eastern Europe and is of major importance for the whole region" - catalogue Baltexpo 2011

Cezary Grabarczyk, Minister of Infrastructure (2007-2011)

"The topics of this year's exhibition also include marine wind energy. The infrastructure ministry has undertaken measures to create conditions for the construction of wind farms at sea, by removing administrative barriers to the investment process. Changing the legal regulations on locating wind farms at sea and drawing maps of their potential locations within Polish sea territory creates favourable conditions for the development of this eco-friendly energy source" - catalogue Baltexpo 2011

Paweł Adamowicz, Mayor of Gdańsk

"We are also hopeful observing the development of companies in the shipbuilding sector, which despite the fluctuating market situation are looking for new places for themselves on the market. Our greatest hopes today are pinned on renewable energy and the dynamic development of yacht shipyards and boatyards" - catalogue Baltexpo 2011

Roman Zaborowski, Governor of Pomerania Province (2007-2011)

"For Polish and foreign companies alike, the BALTEXPO exhibition is an opportunity to establish advantageous trade relations and find new sales markets" - catalogue Baltexpo 2011

BALTEXPO Main Partner:



Partner Polish-Norwegian Maritime Business Forum Main Partner:



Partner Conference I:



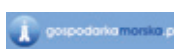
Partner Conference III:



BALTEXPO Main Media Partner:



BALTEXPO Media Patronage:



MARKET FLASH

• ECONOMY AND ITS' ATTRACTIVENESS FOR INVESTORS

Poland's qualities as an investment location tend to be highly assessed by a number of reports published by the world's leading consultancy firms. Recently published studies and reports indicate that Poland is considered as an **one of the European leaders in terms of foreign investments**. According to the World Investment Prospects Survey 2010 - 2012 conducted by UNCTAD, Poland has been ranked **12th in the world** as the most attractive location for FDI and **3rd in Europe**.

A considerable economic growth - in 2010 3,9% GDP growth, i.e. one of the highest in the EU, and in 2011 estimated to 4,3% - was one of the main reasons for the decline of unemployment rate. It is supported by the **relatively low labour costs and steadily increasing labour productivity**.

In the years 2000- 2010 Poland's exports value increased nearly 3,5 times.

• DEVELOPMENT OF THE MARITIME ECONOMY

Polish Maritime Economy in 2011 continued its' development as an important sector of national economy. Strategic programmes conducted by the polish seaports, aimed at complex improvement of their competitive strength by **improving both the infrastructure and the services**. The results of these actions can be visible through increasing cargo turnover observed in 2011 and financial results as well.

In 2011 r. cargo turnover in polish ports reached 57,7 mln tons, increasing in Elbląg by 113,5%, in Darłowo - by 84,2%, in Kołobrzeg - by 79,5%, in Police - by 10,6%, in Gdynia - by 5,2% and in Szczecin - by 1,2%.

Despite the non-favorable situation in shipyard industry, many of the polish shipyards in 2011 kept or increased their competitive strength internationally, due to the diversification of their business activity. In 2011, the polish shipyards have repaired 600 vessels, accomplishing the contracts for 290 mln EUR - in comparison, in 2010 the total quota of repair contracts was 230 mln EUR. Simultaneously, polish shipyards, responding to the growing competition in global market, have broaden the range of their services (eg. offshore vessels construction)

In 2011 polish shipyards started 20 new contracts for ships of total 142.000 CGT.

In 2011 ships used by polish enterprises carried over 7.737.000 tons of cargo.


• OFFSHORE & WIND POWER PLANTS

In 2011, in order to facilitate investments in offshore wind farms, located within polish exclusive economic area, appropriate legislation appeared. As a result, in 2011 32 applications were submitted to the Ministry of Transport, Construction and Maritime Economy, regarding the offshore wind farms. **It is one of the most rapidly developing sector of the polish economy**. The components for the wind farms are also important part of polish shipyard's production.

Date: **September 3rd - 5th, 2013**

Timing: **10 a.m. - 5 p.m.**

Venue: **Gdańsk, Poland**

AMBEREXPO Exhibition and Convention Centre, 
11 Żaglowa St., 80-560 Gdańsk, Poland

ACCOMODATION For hotel reservation please contact:

LAUER Biuro Podróży
ul. Ogarna 102, box. 222; 80-826 Gdansk
tel./fax: + 48 58 301 16 19
lauer@lauer.com.pl; www.lauer.com.pl



TRANSPORT AND FORWARDING

CONSULT EXPERT MULTIMAR Sp. z o.o.
21 W. Pola Str., 81-433 Gdynia,
tel./fax: (+48 58) 622 79 20,
mobile: (+48) 509 197 653 Tomasz Urbański
e-mail: urbanski.tomek@gmail.com
mobile: (+48) 602 21 97 97 Mariusz Zysnarski
e-mail: mariusz.zysnarki@aol.com

C.Hartwig Gdynia SA Fairs & Exhibitions Department
Jolanta Kołacz
e-mail: j.kolacz@chg.pl, expo@chg.pl
tel.: +48 22 60918 86, mobile: 502 01 28 29



How to exhibit and to register by

- **Post: Warsaw Exhibition Board S.A.
02- 566 Warszawa, ul. Puławska 12a
www.baltexpo.com.pl; www.ztw.pl**
- **Tel.: +48 22 849 60 06**
- **Fax: +48 22 849 35 84**
- **E-mail: baltexpo@ztw.pl**
- **Project Manager
Mr. Marek Witecki
Tel.: +48 22 849 60 06
Fax: +48 22 849 35 84**

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Information request coupon

If you are interested in receiving application forms together with more detailed information about your participation in BALTEXPO 2013, we kindly ask you to fill the coupon below and send it back to us using any of the abovementioned addresses (traditional mail, fax, e-mail)

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For more detailed information:

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02-566 Warszawa, ul. Puławska 12a; tel.: +48 22 849 60 06; fax: +48 22 849 35 84; e-mail: baltexpo@ztw.pl; www.ztw.pl