

September 6th – 8th, 2011, Gdańsk, Olivia Hall POLAND

Honorary Patronage by:



Deputy Prime Minister, Minister of Economy



ry of Infrastructure















16th International Maritime Exhibition **BALTEXPO - 2011**



AT THE EXHIBITION:



- shipbuilding
- ship repairs
- ship outfitting
- deck equipment
- marine engines
- automated control, propulsion,
- communication and navigation equipment
- electronic, electrical equipment and
- ship's safety equipment
- marine surface finishing
- ports and port services
- harbour engineering
- port facilities
- cargo handling equipment
- terminals
- container terminals
- bulk terminals
- fuel (LPG) terminals

- port maintenance
- port safety systems
- port and shipping security and protection
- port and shipping safety equipment
- water depth monitoring systems
- radiolocation and optoelectronic
- navigation and protection safeguards
- rescue service equipment
- advanced technologies for port and ship safety
- river shipyards
- boats, yachts and equipment
- offshore
- drilling platforms (equipment and

- wind power plants (construction and maintenance)
- marine services on land and at sea
- classification societies
- shipping lines
- proposals of banks, insurance companies and intermediaries
- shipyards' proposals for civil engineering
- marine publications
- environmental protection



CONFERENCES, DEBATES, WORKSHOPS

International Conferences organized in cooperation with Ministry of Infrastructure

- International BALTEXPO CONFERENCE
- International Conference THE FUTURE OF POLISH SEA PORTS INFRASTRUCTURE
- International Conference THE SAFETY & SECURITY OF BALTIC SEA REGION*
 - *Conference organized in cooperation with ALTAIR





- Conference of the ASSOCIATION OF POLISH MARITIME INDUSTRIES "FORUM OKRETOWE" AND GDANSK UNIVERSITY OF TECHNOLOGY
- PROMOTION OF SPECIAL ECONOMIC ZONES
- Debate chaired by editors from "Polska-Dziennik Bałtycki"





Stocznia Gdańsk S.A.













Internet Partner MORSKI WORTAL

COMMUNITY OF EUROPEN SHIPYARDS' ASSOCIATIONS



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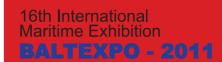


WHAT IS BAITEXPO?

- An international forum for meetings of the maritime sector from all over the world
- Creating an opportunity for international business
- A platform for dialogue and cooperation among all the communities interested in the future of sea ports
- 4582 visitors and attendants: ship owners, shipyards, repair yards, port industries, marine and port equipment manufacturers, ship equipment suppliers, shipping companies, insurance companies, maritime authorities, state administration, cargo & handling services
- 346 companies exhibiting their products

VVIP ABOUT BALTEXPO







Cezary Grabarczyk, Minister of Infrastructure

"The topics of BALTEXPO 2009 focus on the development and financing of Polish sea ports.

These issues are covered in the Ministry's sea port development strategy which forms part of the programme for infrastructure development in our country. To fulfil its role of transport hub, as sea port has to be connected with the network of land transport routes. These issues will be discussed during both panels of the conference "Development of Sea Ports Until 2015 - Plans and Designs""

- catalogue Baltexpo 2009



Roman Zaborowski

Governor of Pomerania Province

"Over the years, the event we are inaugurating has strengthened its position on the ranking list of trade exhibitions.

It is a great honour for us that as a region where the maritime economy plays such an important role, we can play host to leading shipbuilders from all over the world."

- catalogue Baltexpo 2009



Paweł Adamowicz

Mayor of Gdańsk

"This fourth-largest shipbuilding exhibition in the world and the central event of the maritime sector in Poland has built up an excellent reputation.

I feel deep satisfaction that it is Gdańsk which will play host to leading companies from the shipbuilding sector and their biggest cooperating partners. I would like to wish all the exhibitors and all the companies many successful contracts and a boom in the economy within the next few years."

- catalogue Baltexpo 2009

Awards of Polish Chamber of Commerce:

Golden Anchor 2009 in the PRODUCT category - Gdańska Stocznia "Remontowa" im. J. Piłsudskiego S.A.

- for its specialist LNG carrier

Silver Anchor 2009 - Polish Register of Shipping - for the StabPRS software performing calculations of intact stability and general strength

Golden Anchor 2009 in the SERVICE category - C. Hartwig Gdynia S.A. - for its innovative method of containerisation of oversized loads and an insurance package as a standard option in forwarding services



MARKET FLASH

ECONOMIC GROWTH

Despite the continuing global crisis, Poland's economy still remains an attractive partner. Estimates of the European Commission's economic forecasts say that in 2010 Poland will report economic growth of 2.7% of GDP, the highest figure in the European Union next to Slovakia.

Polish estimates speak of GDP growth of up to 3%. The reason for this optimism is the improving economic situation around the world.

The European Commission notes that Poland is a leader of economic revival in the European Union, and points out that it was the only European Union country to report economic growth in 2009 (1.7% of GDP). The European Commission emphasizes that Poland has a better job market situation than previously predicted, and claims that Poland's further growth will be based on exports and the influx of foreign capital thanks to investors' improved image of the Polish economy.

• DEVELOPMENT OF THE MARITIME ECONOMY

Even in the face of the global crisis, in 2009 the Polish economy, including the maritime economy, participated actively in the economic processes of the international market. In 2009 Polish shipping companies transported almost 9.38 million metric tons of cargo. More than 7.28 million tons was carried as part of regular shipping services, while the irregular shipping business transported more than 2.09 million tons of cargo.

6.85 million tons of cargo was transported to and from Polish ports, and 2.32 million tons was carried between foreign ports. Cargo turnover in seaports in 2009 totalled 45 million tons. The greatest share in the turnover of Poland's seaports was that of Gdańsk (41.6%), Gdynia (25.2%), Szczecin (15.5%), and Świnoujście (15.6%).

NEW QUALITY - MODERNIZATION AND TRANSFORMATION

The shipbuilding industry is also withstanding international competition, though its image is changing. Previous giants (the Gdańsk, Gdynia, and Szczecin shipyards) are being replaced by smaller shipyards founded with private capital. They often acquire the assets of former giant shipyards, reacting flexibly to global trends in the shipbuilding industry, adjusting to the current market situation.

Last year, 25 vessels were built in Poland. The gross tonnage (GT) of ships whose production was finalized in 2009 equalled 279,000. In 2009, non-cargo ships accounted for 48% of total shipbuilding output, while container ships accounted for 20%.

Thanks to this, Poland continues to be perceived as an active player on the international shipbuilding market.

^{*} Approximate data from the Central Statistical Office (GUS)

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Administrative notes

Date: September 6th - 8th, 2011

<u>Timing:</u> 10 a.m. - 5 p.m.

Venue: Olivia Hall 1, Bażyńskiego St. 80-309 Gdańsk, Poland

ACCOMODATION For hotel reservation please contact:

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lauer@lauer.com.pl; www.lauer.com.pl

C.HARTWÏĞ GDYNIA S.A.

TRANSPORT AND FORWARDING

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How to exhibit and to register by

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Fax: +48 22 849 35 84

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■ Project Manager: Ms. Hanna Maksymowicz Tel/fax: +48 22 856 50 68

www.baltexpo.com.pl

EXHIBITORS*

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*Previous Exhibitors 2007/2009

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